IMMEDIATE

**DELIVERIES** 

Hamilton Oldsmobile

Company

SALESROOM AND SERVICE STATION.

322 West Broad Street.

Phone Ran. 4886.

F-O-R-D

S-E-D-A-N

Economy, Comfort,

Convenience

IN TRANSPORTATION.

Cool in Summer-Warm in Winter.

Dry in Rainy Weather-Clean in Dusty Weather.

It's the All-Year-Round Ford Car.

Universal Motor Co., Inc.

Authorized Ford Dealers,

Richmond, Va.

Let us demonstrate one for you.

OLDSMOBILE 5 and 7-Passenger Touring.

OLDSMOBILE Roadser, 4-Passenger.

OLDSMOBILE Sportster, 4-Passenger.

OLDSMOBILE Economy Truck.

#### WHOLE WORLD LOOKS TO **AMERICA FOR MOTOR CARS**

Automobiles and Parts Valued at

BRITAIN LEADS IN IMPORTS

Canada Is Second in Both Com-

Heavy Purchasers.

WASHINTON, Sent. 1.—The whole with the property of passenger cars to the total of the property of passenger cars to the total of the property of passenger cars to the total of the property of passenger cars to the total of the property of passenger cars to the total of the property of passenger cars to the total of the property of passenger of

MOTORISTS SHOULD GIVE
ALL TIRES EQUAL SERVICE

This Will Make Them Retain Their Resiliency, Necessary to Maximum Efficiency.

Don't Spare the spare tire. Put it to work and make it earn its keep as too much idleness is apt to rob it of many miles of service. Above all, don't be sparing in attention to the working tires on the car.

Many motorists, says the Diamond Rubber Company, Inc., buy a spare lire to avoid annoying delays on the car and then proceed to forget all about it. The result is that the spare is often badly damaged before the time comes for it to be put in use.

The lesson every motorist should learn is that he should give all his tires equal service, changing them around at regular intervals. In that way all the tires will retain their punch and resiliency indefinitely and will give the maximum service.

The need of keeping the spare tire

MERICA FOR MOTOR GARS

MERICA FOR MOTOR GARS

Inflated is often neglected by the motorist through the belief that air will stay indefinitely in a tire which is not in use. The truth is, however, that air will leak out of the spare that air will leak out of the spare that air will leak out of the spare training it is folder thing the motorist should watch is that the spare tire is held with the workers are.

Another thing the motorist should watch is that the spare tire is held securely in its holder. If held loosely, the friction will wear it out in spots, often registered by the motorist through the belief that air will stay indefinitely in a tire which is not in use. The must be included every use, and it should be inflated every watch is that the spare tire is held securely in its holder. If held loosely, the friction will wear it out in spots, often registered by the motorist through the belief that air will stay indefinitely in a tire which is not in use. The routh is, however, that air will leak out of the spare tire is held securely in its holder. If held loosely, the friction will wear it out in spots, often registered by the motorist through the belief that air will stay indefinitely in a tire which is not in use. The routh is, however, that air will leak out of the spare tire is held securely in its holder. If held loosely, the friction will wear it out in spots, often registered by the motorist through the will leak out of the spare train use, and it should be inflated every with the the workers are.

Another thing the motorist should watch is that the spare tire is held securely in its holder. If held loosely, the friction will wear it out in spots, often rulining it before it has had a mile of actual road service.

Properly protecting the spare from the clements by use of a moisture-proof cover is also of great importance. The rays of the sun have a harmful effect on the rubber, and the countries are considered.

## Immediate Deliveries

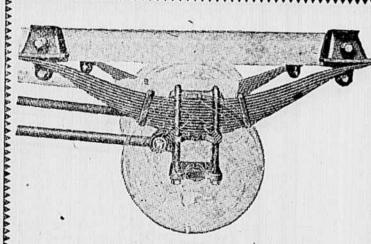
Velie Light Six \$1,685 Delivered

Velie Larger Six \$2,045 Delivered

A Ride in These Cars Will Convince You.

### National Motor Co.

1629 WEST BROAD STREET.



ARM LEDER.
Motor Trucks Exclusive

Spring Construction

Unbreakable Patented Armleder Springs Forty-eigh Wearing Parts Eliminated.

Built in 1, 11/2, 21/2 and 31/2-Ton Capacity.

Sydnor Well and Pump Co., Inc.

1310 East Main Street.

# FALLING OFF, HE SAYS

A. F. Franklin States Reputed Slump in Auto Industry Hasn't



No 21. Expert Tire Repairing. "The House of Lower Prices." United Auto Supply Co. 127 W. Broad St. Richmond.

Ring Gears and Drive Pinions in stock for-Kline Cars Atlas Trucks

Velie Cars Buick Cars Overland Cars Paige Cars Hudson Super-Six

And Several Other Makes. Also good stock of Axle

Shafts on hand for 15 to 20 makes of cars at low prices. All parts guaranteed.

Va. Auto Gear and Parts Co.

924 West Broad Street. Phone Mad. 2243.

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Slump in Auto Industry Hasn't

Affected His Concern.

The reputed slump in the automobile business has not affected the business of the Reo Motor Car Company, according to A. F. Franklin, of the Franklin Motor Company, local distributors, who says there is no indication it is likely to do so in the near future.

Mr. Franklin's statement reveals the surprising fact that during the present month—the month of August the surprising fact that during the present month—the month of August the surprising fact that during the produced and soid more automobiles and speed-wagons than in any month since the war, while in any month is need the war, while in any month in the history of the company.

September Outlook Bright.

Still more significant, perhaps, is the fact that all indications point to another record-breaking month in September. Dealers' orders for cars and the surprising that week, and, with those specifications during the past week, and, with those specifications duri

a single month than we shall have shipped this month—and on both of those earlier occasions the exceptionally leavy shipments were made possible by an accumulation of stock during the winter months. At no time since the war have we produced or sold as many cars and speedwagons as this month. We have not the slightest doubt that our sales this month could have been easily doubled if our production had permitted.

"Our distributors have sent us their September specifications during the past week, and, with those specifications pefore us, it is plain that we

New Zealander Sets New Mark for Piano Playing

(By Special Cable.) CHRISTCHURCH, N. Z., Sept. 4.

—Albert Steele, a Queenslander, played the plano continuously for 105 hours, breaking the world's record, recently established by an American, by sixty-two minutes.

is a distinct advance in civilization. The automobile industry today ranks AWAKENER FOR PUBLIC

Motor Car Travel Over Twice That of Transportation by Steam Roads.

The vital place which the motor car has taken in daily modern life has been impressed anew upon the people of this country by the recent interruptions and congestions of railroad transportation. The automobile and the motor truck have kept big plants going, rushing to their receiving depots the mountains of material which keep men profitably at work.

The automobile industry today ranks as second in evolute in day ranks as second in volume of finished products. The motor car today carries more passengers than all the steam railroads in the United States. Motor trucks may soon be carrying more freight than all of the railroads.

"The gasolineless Sundays of 121s and the coal famine of early 131s and the coal famine of early

strike of 1919 demonstrated the value of the motor car to keep the wheels of industry turning.

"Motor-car passenger transportation now more than doubles that of the railroad. Motor cars of the country perform, it is estimated, transportation service equivalent to the carrying of 109,009,009 people 1,009 miles each year.

"The latest report of the Inter-founded."

state Commerce Commission shows that the railroads last year carried a billion persons an average of forduced to the same miles. Reduced to the same miles basis upon which motor transportation is fixured, the railroad cars carried 160,000,000 persons only 432 miles, against 1,000 miles in motor cars.

"This is the solid foundation upon which the motor car industry in

We Replace Broken Springs We Keep Your Car Always Looking Good

Coleman Auto Service Co.

Cars Washed, Oiled and Greased. 313 West Broad Street. 

#### ANDERTON AUTOMOBILE CO., Inc.

HUPMOBILE

1837 WEST BROAD STREET

Richmond, Va., September 2, 1920.

Mr. John Doe, Richmond, Va.

Dear Sir:

ONE OF MY SALESMEN, Mr. Nathan, informs me that you have encountered considerable difficulty in reaching a decision regarding the purchase of a

TO ASSIST you in arriving at a definite conclusion of this matter, I wish to call your attention to the following facts:

THE HUPMOBILE is the only car in America which has not advanced its price, this summer, from one to five hundred dollars.

THE total advance in the price of our car over a period of four years has been but forty per cent, while our competitors have seen fit to advance their prices in many instances from ninety to one hundred and fifty per cent.

AGAIN, there is no car sold in America which commands such high secondhand value as does the Hupmobile.

WE have a number of HUPMOBILES running the streets of Richmond in daily service which were built eleven years ago, a record of which no motor car manufacturer can boast-in fact, every Hupmobile which has ever been sold in this territory is still in active service, while thousands of cars costing a great deal more, have long ceased to exist.

OF COURSE, if you are indifferent to the lasting qualities of an automobile, and can afford to purchase a new car every season, the Hupmobile will not appeal to you, but if you are looing for a sturdy, consistent, economical car, this little automobile will meet your fondest desire.

AS FAR AS PERFORMANCE is concerned, we yield to no one.

THANKING you for the courtesies shown our Mr. Nathan, and trusting to have the pleasure of serving you, we beg to remain,

Yours very truly,

ANDERTON AUTOMOBILE CO., INC., E. C. ANDERTON, President.

## **AUTOMOBILE OWNER:** This Is Of Important Interest To You!

1012-14 W. Broad Street,

For a few days only we are offering standard make Tires at tremendously low prices. Positively, we consider this one of the most remarkable sales of Tires ever held in Richmond.

They Are Actually Being Sold at Less Than Wholesale Prices.

#### -A Full 6,000 Mile Guarantee-

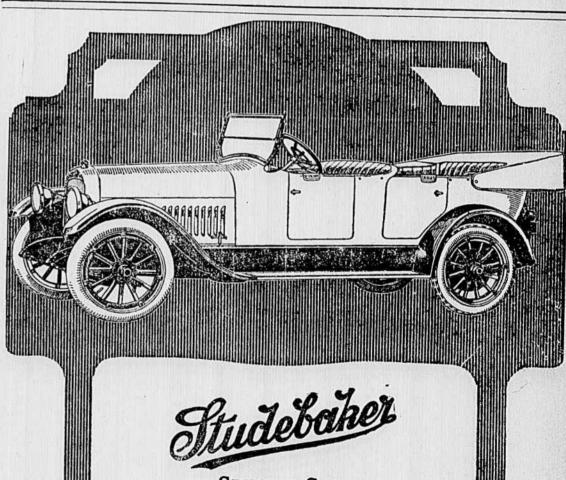
Compare our prices listed below with the list prices, and see just what the savings will mean to you.

30x3½ Non-Skid	List Price \$24.90	Sale Price. \$17.70
30x31/2 Plain	23.70	16.00
30x3 Non-Skid	20.70	14.00
30x3 Plain	18.95	12.75
32x31/2 Non-Skid	30.30	21.55
33x4 Non-Skid	41.60	29.65
33x4 Plain	40:00	27.00

Complete stock of all sizes Tires and Tubes carried by us. Remember, THIS SALE IS FOR A FEW DAYS ONLY.

# WISEMAN'S GARAGE

2209 EAST MARSHALL STREET.



Mechanical excellence can only be proven by actual performance. You must know how a car performs under every condition of service before you can appraise its true worth. Let us demonstrate the inbuilt quality and remarkable ability of the SPECIAL-SIX

-anywhere you choose. 50-H. P. detachable-head motor; intermediate transmission; 119-inch wheelbase, giving maximum comfort for five passengers.

All Studebaker Care are equipped with

"This is a Studebaker Year" Coburn Motor Sales Corpn.

of Richmond DARDEN, Vice-President and Manager 1217-28 West Broad Street